

GREAT BUSINESS PROCESSES AND INFORMATION

Designing and Troubleshooting Business Processes and Management Information

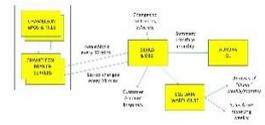
Are you looking for more efficient business processes? Or more effective management information?

Here are some examples where CEOs and FDs have benefited from our expertise:



The CEO of a £100m vendor of data networking equipment wanted more efficient business processes linking the various departments and locations. Workshops were run, and inter-departmental 'swimlane' processes designed and implemented. **"Couldn't have done it without you"** he said.

An AIM-quoted retailer had a balance sheet problem that nobody could understand. This was investigated and found to be an issue with the way tills were used and how information flowed to the ledgers through a data warehouse. Process problems fixed, with the added benefit of some £300k profit being released for the year-end. **"Great!"** said the FD.



A mail distribution company needed to improve management information. With a focus on Key Performance Indicators (KPIs), workshops took place across all divisions, including sales and operations. A set of KPIs was developed for each department to cover both leading and lagging indicators. The FD said **"Thanks. Really useful."**

A multi-branch food service company needed to improve information provided to the sales team for sales profitability and prospect control. A suite of reports was built. The Sales Director said **"Chris has a great way of finding solutions that help to drive performance forward."**



A large construction group had implemented a new payroll, but integration to the costing system was producing spurious profitability reports. Lacking documentation, an investigation was required to understand the multitude of payroll 'elements', and then produce appropriate and well-controlled postings. The Group FC said **"That's better!"**

A company wanted to claim supplier rebates, dependent on what had been sold to specific end-customers. Using the back-to-back order processing system, a report was written that according to the FD **"added over half a million pounds annually to profits. Great value."**



How can we help you?

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